



Color Customization Packet

CONTACT US:

Christiana Whitekettle, International Liaison: christi@azizilife.com

Wholesale Team: wholesale@azizilife.com 405 . 808 . 2461



ORDER DETAILS

Custom Woven Bowls

Here's how it works:

1. Choose the design and size you would like to customize.
2. Choose a color from our Color Repertoire for each segment of the design. Feel free to choose the same color for multiple segments if you would like a more simple colorization.
3. Contact Azizi Life to complete your order form at wholesale@azizilife.com.
4. Pay to begin sampling process:
 1. \$50 Sampling Fee.
 2. \$250 Pre-Order Deposit. This is nonrefundable but will be credited to your final product payment.
 3. Elective Fee of \$100 for customers who request a physical product sample shipped to them from Rwanda before sample approval. (Photographed samples are sent via email for free.)
5. Azizi Life works with the artisans to create your custom color sample and sends the sample to you using your chosen method.
6. You approve the sample or discuss changes you would like. If Azizi Life has followed your color choice and you decide you do not want to continue to production with that option, you are welcome to submit a different custom color request for an additional \$50 sampling fee.
7. If you approve the design, you pay 50% order production deposit.
8. Artisans fulfill your custom product order.
9. Before the products are shipped, you pay:
 1. The remaining 50% Order Payment, with \$250 credit applied.
 2. \$30 shipping fee.
10. Azizi Life packs your products with our scheduled air freight shipment to Spokane, Washington.
11. Your color-customized products are delivered to your doorstep!

Please see Color Customization Terms & Conditions for more details.



DESIGN OPTIONS
Custom Color

AKANERI



SMALL



MEDIUM

NERI



SMALL



LARGE

PRISM



SMALL



MEDIUM



LARGE



DESIGN OPTIONS
Custom Color

STACCATTO



SMALL

MEDIUM

LARGE

ZERA



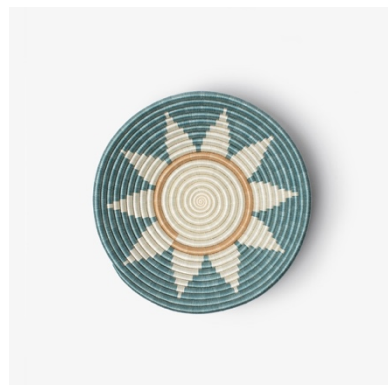
SMALL

MEDIUM

LARGE

SERVING TRAY

ZUBA



MEDIUM



Color Repertoire

Brights

Geranium Red PANTONE® 1935 U	Magenta Pink PANTONE® 233 U	Zinnia Orange PANTONE® 1235 U	Vibrant Yellow PANTONE® Yellow U	
Greenery PANTONE® 2301 U	Vestine Green PANTONE® 399 U	Shady Glade Green PANTONE® 3500 U	Neon Green PANTONE® 802 U	
Peacock Teal Blue PANTONE® 7711 U	Vivid Blue PANTONE® 2203 U	Celestial Blue PANTONE® 634 U	Victoria Blue PANTONE® 2935 U	Blue Iolite PANTONE® 2146 U

Specialty Colors

Tropical Peach PANTONE® 488 U	Ice Flow PANTONE® 5455 U	Moss PANTONE® 399 U
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Classic Neutrals

Artisan Black Note: Black tone may vary. PANTONE® 11-0103 TPG Egret	Natural White PANTONE® 11-0103 TPG Egret	Light Tea PANTONE® 468 U	Dark Tea PANTONE® 7509 U
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Note: The natural color of the sisal fiber is an off-white similar to this color.

Note: These colors are dyed using natural Rwandan tea leaves, steeped differently. Actual tones may vary, but the light and dark tea colors generally differ from each other to the degree pictured here.

Local + Lejos Collection

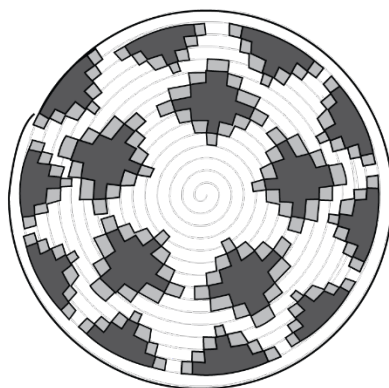
Cream Blush PANTONE® 155 U	Citrus Punch PANTONE® 712 U	Burning Coals PANTONE® 7410 U	In the Moment PANTONE® 5497 U	North Atlantic PANTONE® 7476 U	Artisan Indigo
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Note:

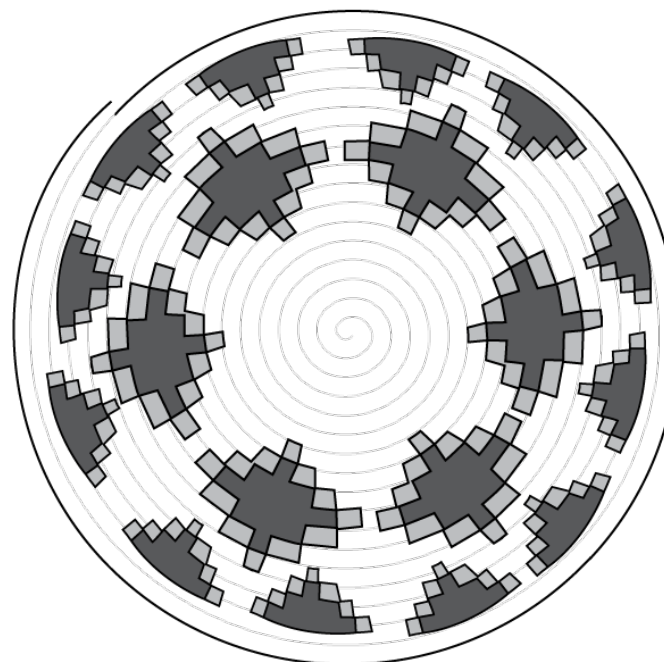
Azizi Life uses the Pantone Color Guide: *Formula Guide Uncoated* as a tool to communicate color. This color repertoire has not been approved or verified in any way by Pantone, but is meant only as a reference. Our team works to match to these colors to the degree possible with the natural sisal fibers and RIFA Cationic Dyes. Each dye recipe has been tested and re-tested for color consistency and replicability. Because of the nature of these elements, colors may vary slightly.



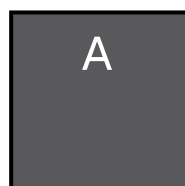
AKANERI Custom Woven Bowl Worksheet



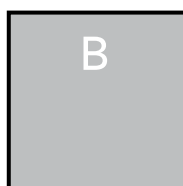
Small - 7" Diameter



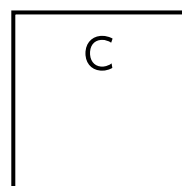
Medium - 12" Diameter



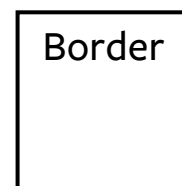
A



B



C

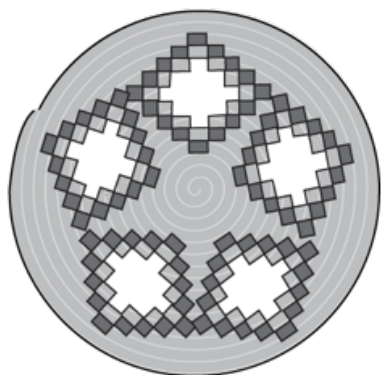


Border

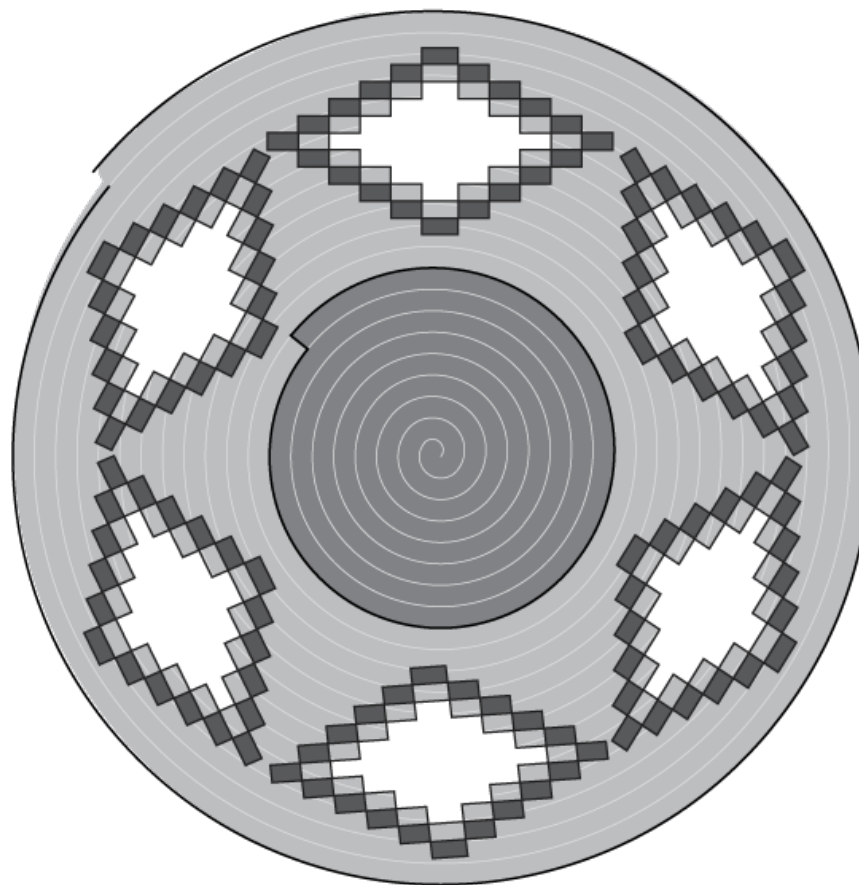
Customize up to 4 colors



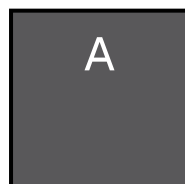
NERI
Custom Woven Bowl Worksheet



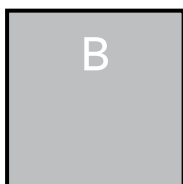
Small - 7" Diameter



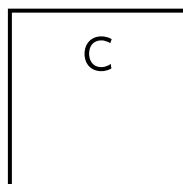
Large - 16" Diameter



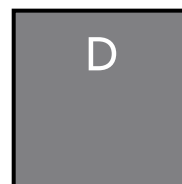
A



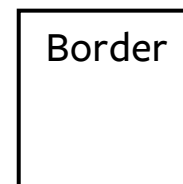
B



C



D

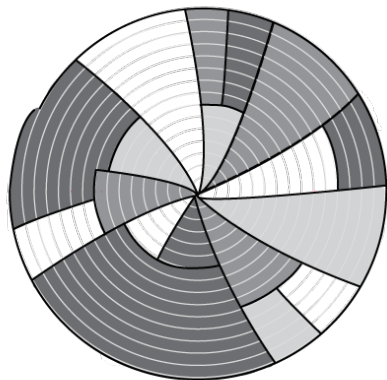


Border

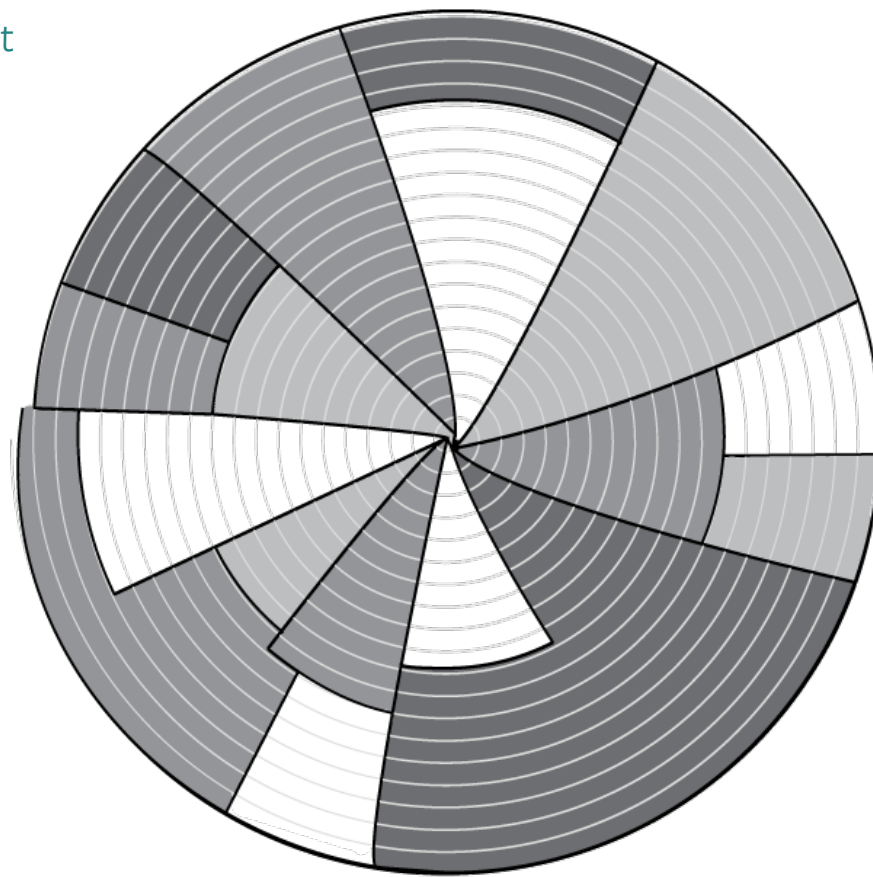
Customize up to 5 colors



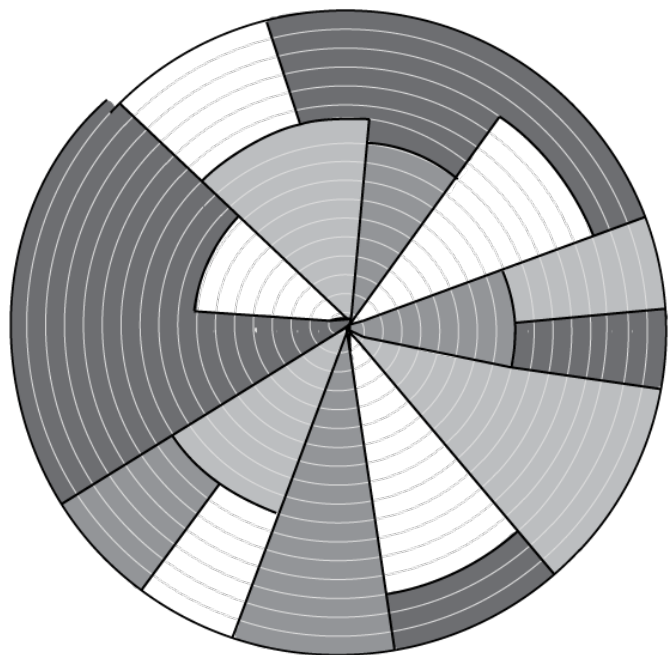
PRISM
Custom Woven Bowl Worksheet



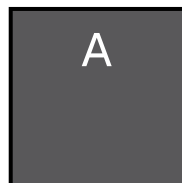
Small - 7" Diameter



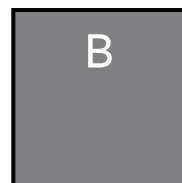
Large - 16" Diameter



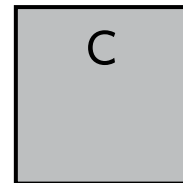
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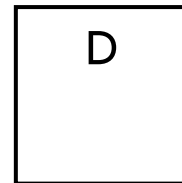
A



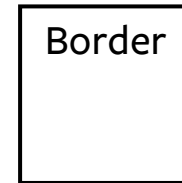
B



C



D

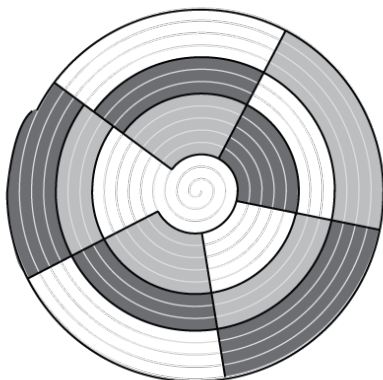


Border

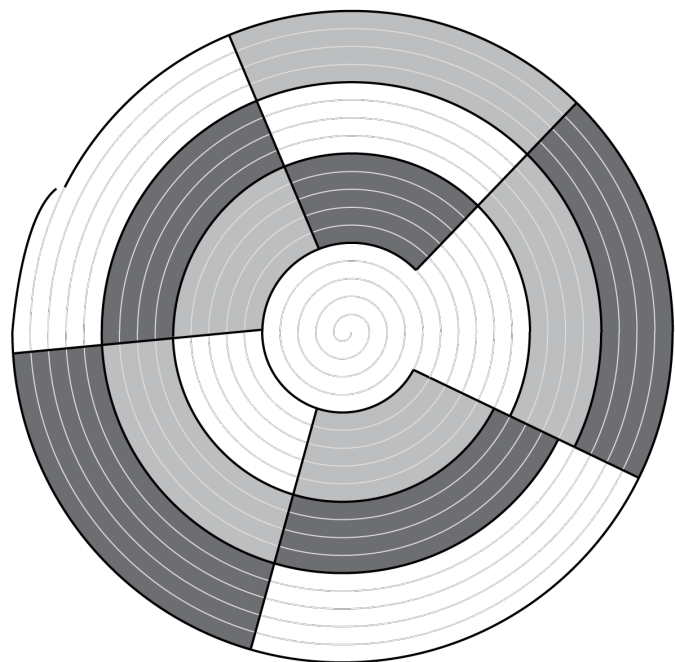
Customize up to 5 colors



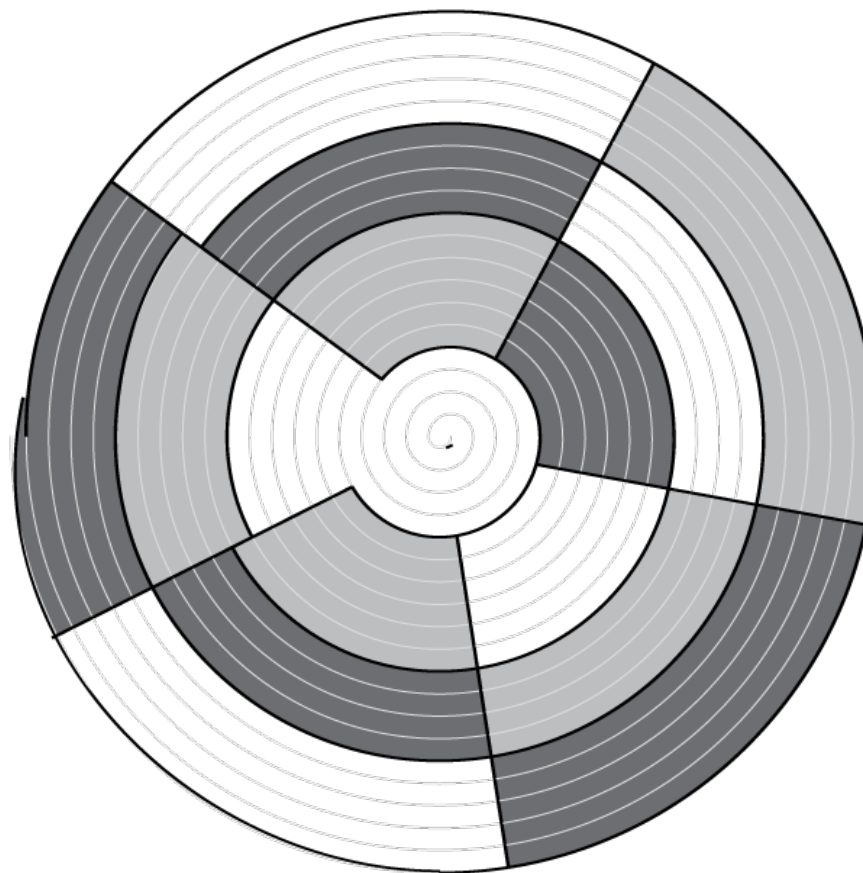
STACCATO Custom Woven Bowl Worksheet



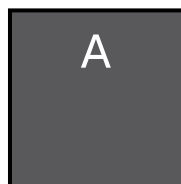
Small - 7" Diameter



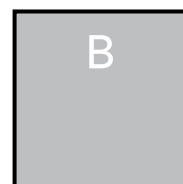
Medium - 12" Diameter



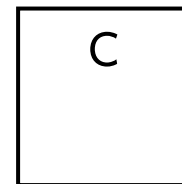
Large - 16" Diameter



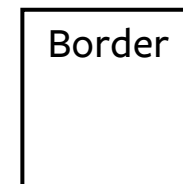
A



B



C

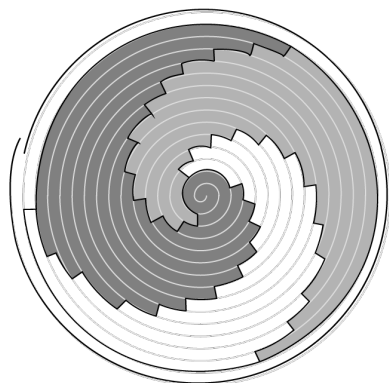


Border

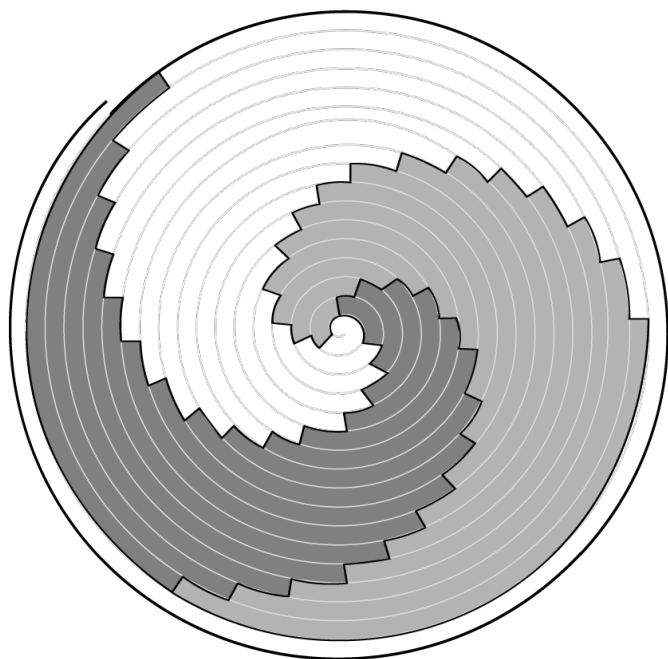
Customize up to 4 colors



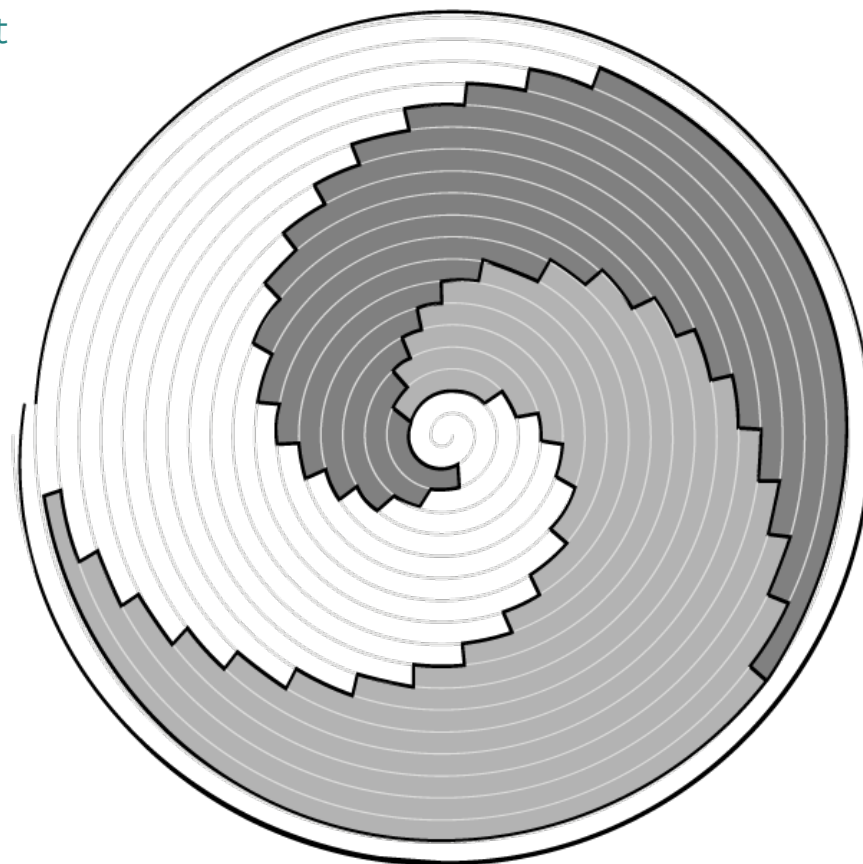
ZERA
Custom Woven Bowl Worksheet



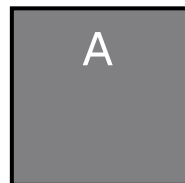
Small - 7" Diameter



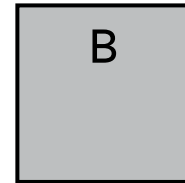
Medium - 12" Diameter



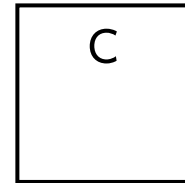
Large - 16" Diameter



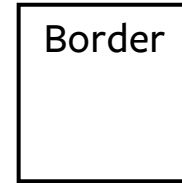
A



B



C



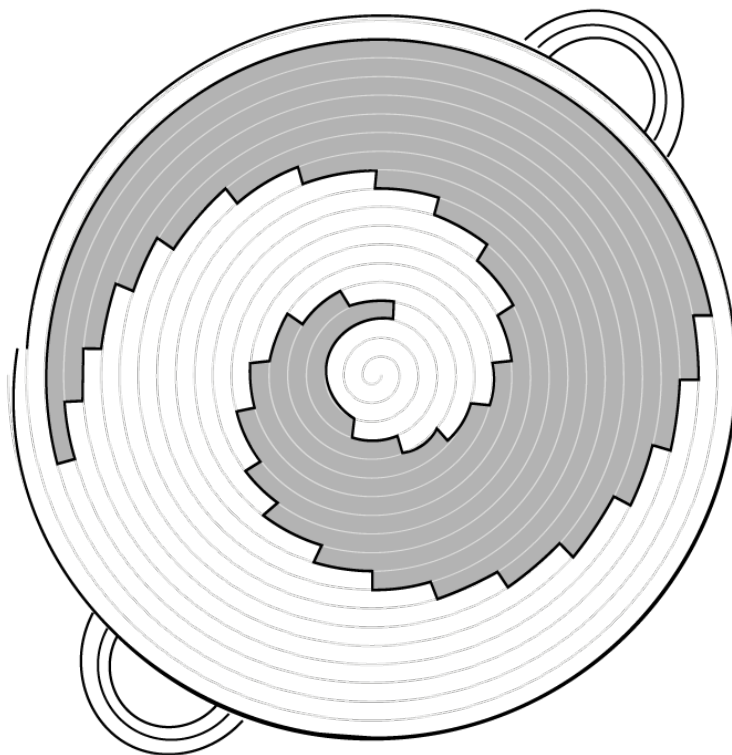
Border

Customize up to 4 colors

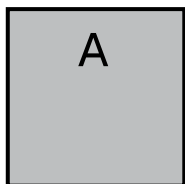


ZERA SERVING TRAY

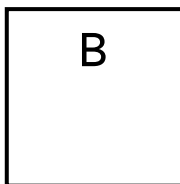
Custom Woven Bowl Worksheet



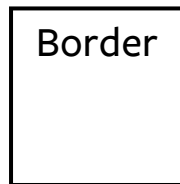
Serving Tray - 14"



A



B

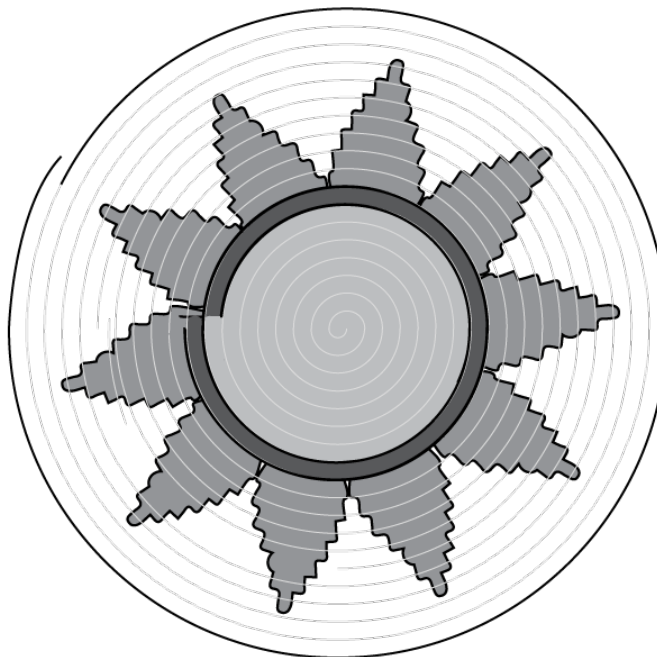


Border

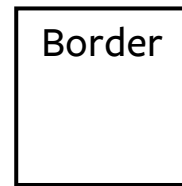
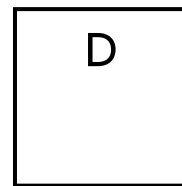
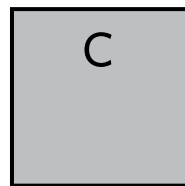
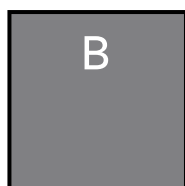
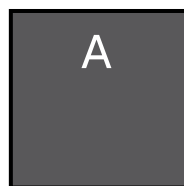
Customize up to 3 colors



ZUBA
Custom Woven Bowl Worksheet



Medium - 12" Diameter



Customize up to 5 colors



ORDER DETAILS

Custom Woven Bowls

SAMPLING COSTS – DUE THE DAY ORDER IS PLACED		
Sampling Fee (Per piece)	\$50 x _____	
Sample Approval	Digital \$0 or In Hand \$100	
Pre-Order Deposit	\$250	\$250
	PRE-ORDER TOTAL	
Paid Date:	PAYPAL CARD	

TARGET TIMING	
April 2020	
June 2020	
August 2020	
October 2020	

PRODUCTION COSTS			
	Design	Quantity	Total
Small Bowls First Order: \$11.65 each (Reorder: \$10.45 each)			
Medium Bowls First Order: \$24.10 each (Reorder: \$21.61 each)			
Large Tray First Order: \$46.92 each (Reorder: \$42.10 each)			
Tray with Handles First Order: \$46.92 each (Reorder: \$42.10 each)			
	SUBTOTAL		
Production Deposit	50% of subtotal		
	TOTAL DUE PRE-PRODUCTION		
Paid Date:	PAYPAL CARD		



| Color Customization Terms & Conditions

About Color Customization:

Choose from select Azizi Life designs of Woven Bowls and Trays crafted from sisal fibers. Apply colors from Azizi Life's Color Repertoire to the design, for special color-customized products.

Color-Customized products can be ordered FOB and shipped directly from Rwanda, or Wholesale, shipped from our warehouse in Spokane, Washington.

	Color-Customized Products- FOB from Rwanda	Color-Customized Products- Wholesale
	About FOB: Orders priced at FOB are shipped directly from Rwanda to the customer's chosen airport. The customer is responsible to cover all export, shipping and import costs. Azizi Life will assist in arranging ground transportation to the customer when requested. Once the order is fulfilled, FOB orders are shipped according to the customer's schedule.	About Wholesale: Azizi Life has a partner warehouse in Spokane, Washington. Orders placed at wholesale prices are shipped from Spokane for a flat rate of \$30. Timing for these orders correlate with the scheduled Azizi Life shipments, which arrive every 2-3 months.
Minimum Order:	US\$1,500 or 100kg	US\$500
Payment Terms:	Due Before Sampling Begins: • \$50 Sampling Fee for each color-customized product. • \$250 Pre-Order Deposit. This is non-refundable, but will be credited to your final product payment. • Elective Fee of \$100 for customers who request a physical product sample shipped to them from Rwanda before sample approval. (Photographed samples are sent digitally for free.) Due Before Production Begins: • 50% Order Payment Due Before Shipping: • Full shipping and handling costs. Due 30 Days After Product Delivery: • Remaining 50% Order Payment, with \$250 credit applied. Payment terms for orders over \$20,000 shall be discussed before the order is finalized.	Due Before Sampling Begins: • \$50 Sampling Fee for each color-customized product. • \$250 Pre-Order Deposit. This is non-refundable, but will be credited to your final product payment. • Elective Fee of \$100 for customers who request a physical product sample shipped to them from Rwanda before sample approval. (Photographed samples are sent digitally for free.) Due Before Production Begins: • 50% Order Payment Due Before Shipping: • Remaining 50% Order Payment, with \$250 credit applied. • \$30 Flat Rate Shipping Fee.



| Color Customization Terms & Conditions

	Color-Customized Products- FOB from Rwanda	Color-Customized Products- Wholesale
Payment Method:	Customers Outside the US: International wire transfer. US-Based Customers: Payment by US bank transfer. (Customer bank charges are the responsibility of the customer). Payments by Visa, MasterCard, or PayPal are gladly accepted with a 4% processing fee.	We accept Visa, MasterCard, US bank transfer, or PayPal payment.
Lead Time on Orders:	Most orders will ship within 8 weeks or less of receipt of order, however larger orders may take longer. Our team will work to provide you an accurate time estimation prior to beginning your order.	When you place your order, our staff will let you know in which shipment it is likely to be included. Following arrival in the US, your order will be shipped from our warehouse in Spokane Washington within 7-10 business days.
Price Terms:	All prices quoted are FOB Rwanda. The buyer is responsible for all international shipping and handling costs, import duties and costs for the country of destination. Azizi Life will supply a price list for color-customized products. These prices will be applied for the initial order. Re-orders will be priced according to Azizi Life's standard price list.	Prices for US orders include all costs with the exception of shipping & handling from Spokane, WA. Azizi Life will supply a price list for color-customized products. These prices will be applied for the initial order. Re-orders will be priced according to Azizi Life's standard price list.
Currency:	All prices are quoted in US Dollars	All prices are quoted in US Dollars.
Shipping:	Orders ship via airfreight unless otherwise arranged with the buyer. Shipping estimates are available upon request.	US orders are mailed via FedEx, UPS, or USPS. The customer is responsible for covering the cost of shipping & handling from our Spokane, WA warehouse.
Custom Designs:	Full Custom Product Design Collaboration is available. Additional sampling fees apply to custom designs requested by buyers.	Fully-customized designs are available exclusively from Rwanda.



| Color Customization Terms & Conditions

	Color-Customized Products- FOB from Rwanda	Color-Customized Products- Wholesale
Tagging and Story:	Azizi Life is happy to work with you to tag your products as you prefer. Our standard tag includes an impact statement and the artisan's name handwritten in blue or black ink. If you would like to share more of the artisan's story with your customers, our team will work with you to provide select photos and copy, or to produce story cards that best speak to your customer. Printing costs are the responsibility of the buyer.	All Azizi Life products include a hangtag which includes an impact statement and the artisan's name handwritten in blue or black ink. For buyers interested in sharing more of the artisan's story, Azizi Life has created full-color postcards featuring the story of a featured artisan cooperative as well as of Azizi Life. These "Connections Cards" are available free of charge.
Photos:	Select Azizi Life photos may be used upon request. All photos must be credited to Azizi Life.	
A Note on Handcrafted, Natural Products:	Azizi Life is your bridge to skilled artisans in Rwanda. These craftspeople work within their own communities, harvesting and preparing locally-grown raw materials for their product. Every piece is made by hand. Because of the nature of the crafting and coloring processes, some variation in products will occur. Azizi Life and our artisan partners do our best to ensure consistency.	
A Closer Look:	Azizi Life is committed to professional, loving and transparent long-term relationships with artisans and customers alike. Please inquire for additional information and references. Azizi Life also extends an open invitation to come and visit us and the artisans in Rwanda.	